

CUSTOMER SUCCESS STORY

Empowering Aspiring Leaders to Influence, Inspire, and Innovate for Tomorrow



THE CHALLENGE

In a dynamic corporate landscape, a visionary executive faced a critical challenge: retaining high-potential employees poised for advancement yet constrained by limited opportunities. Understanding the importance of investing in this talent pool, some of whom may have equated leadership solely with titles and financial incentives, became a priority. The organization sought to broaden these individuals' understanding of management, enhance their business insight, improve communication across teams, and develop leadership qualities. This initiative aimed to foster a culture of strategic thinking and drive transformative change, ensuring the company's resilience and competitive edge.

THE SOLUTION

Accruent opted to leverage the E3 Leadership Bootcamp and tailor it specifically for their culture and goals. The course basics included leadership fundamentals, self-awareness, and collaborative dynamics, along with the unique E3 Methodology to influence change effectively. Accruent further customized the content to enhance business acumen and communication skills. The executive also took advantage of the opportunity to conduct the Bootcamp with his direct management team as well, in order to provide a foundation of common knowledge and trust.

BENEFITS

Accruent's E3 Leadership Academy was a resounding success, with immediate promotions and a newfound sense of ownership among team members. Participants gained:

- Readiness for Leadership: Swift elevation to higher roles.
- Ownership and Value: Enhanced team integration and personal investment.
- Organizational Understanding: Deeper insight into their roles and the company's broader mechanics.
- Self-Awareness: Improved decision-making capabilities through greater self-knowledge.
- Influence: Strengthened ability to drive organizational change.

ABOUT

Accruent, is a global software company that specializes in real estate, facilities, and asset management solutions. It aims to help organizations optimize their physical resources, manage their real estate and facilities portfolios, and ensure that their infrastructure and assets are efficiently utilized, maintained, and strategically aligned with their business objectives. Accruent is a Fortive operating company. Fortive operates in various segments and has numerous subsidiaries and brands under its umbrella, focusing on fields such as industrial technologies, software, and professional services.

INDUSTRY

- Technology
- Real Estate

GEOGRAPHIES

- Worldwide

SIZE

- >1,000 Employees

T.C. KAISER

Senior VP, Global solution Consulting and Strategic Development
Accruent



From T.C., Management: "The program was key in valuing our team, fostering growth, establishing standards, and building trust and unity."

From a High-Potential Participant: "The course surpassed my expectations, providing crucial leadership tools and preparing me for advanced challenges."